

ON THE COMPANIES OPENITORS ADDANCEMEN

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

#### AND

IN THE MATTER OF THE BUSINESS CORPORATIONS ACT, S.B.C. 2002, c. 57

#### AND

IN THE MATTER OF WORLDSPAN MARINE INC., CRESCENT CUSTOM YACHTS INC., QUEENSHIP MARINE INDUSTRIES LTD., 27222 DEVELOPMENTS LTD. AND COMPOSITE FRP PRODUCTS LTD.

(the "Applicants")

# MONITOR'S FIRST REPORT TO COURT

**JUNE 21, 2011** 

Boale, Wood & Company Ltd.

Monitor appointed in the Companies' Creditors Arrangement Act proceedings of Worldspan Marine Inc. Crescent Custom yachts Inc., Queenship Marine Industries Ltd., 27222 Developments Ltd. and Composite FRP Products Ltd.

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# TABLE OF CONTENTS

I.	CCAA PROCEEDINGS	1
II.	PURPOSE AND LIMITATIONS OF THE MONITOR'S FIRST REPORT	2
III.	BACKGROUND OF COMPANIES AND CAUSES OF INSOLVENCY	3
IV.	MANAGEMENT ACTIVITIES	5
V.	MONITOR'S ACTIVITIES	6
VI.	MONITOR'S REPORT ON CASH FLOWS	7
VII.	RESTRUCTURING OPTIONS	9
VIII.	CONCLUSIONS AND RECOMMENDATION	. 10
APP	ENDICES	
APPl	ENDIX A	

APPENDIX B

#### I. CCAA PROCEEDINGS

On June 6, 2011 Worldspan Marine Inc. ("Worldspan"), Crescent Custom Yachts Inc. ("Crescent"), Queenship Marine Industries Inc. ("Queenship"), 27222 Developments ltd. ("27222") and Composite FRP Products Ltd. ("Composite") (the "Applicants" or the "Companies") obtained an Order from the Supreme Court of British Columbia (the "CCAA Order") commencing proceedings under the Companies' Creditors Agreement Act (the "CCAA"). Pursuant to the CCAA Order, Boale Wood & Company Ltd. was appointed Monitor (the "Monitor") by the Court.

The CCAA Order provides for a Stay of Proceedings against the Companies until June 23, 2011.

Certain documentation with respect to the CCAA Proceedings is available on the Monitor's website at <a href="http://www.boalewood.ca/corporate-matters/worldspan-marine-inc.-">http://www.boalewood.ca/corporate-matters/worldspan-marine-inc.-</a>
<a href="June-2011.html">June-2011.html</a> (the "Website")</a>

#### II. PURPOSE AND LIMITATIONS OF THE MONITOR'S FIRST REPORT

The purpose of the Monitor's First Report is to provide the Court with information with respect to the activities of the Companies and the Monitor since the date of the Initial Order, and to report on the Cash Flow Statement prepared by the Companies as required pursuant to Section 23(1)(b) of the CCAA.

This Report has been prepared by the Monitor based on information obtained from the records of the Companies, discussions with management of the Companies and other professional advisors retained in this matter.

The financial information received from the Companies has not been audited, reviewed or otherwise verified by the Monitor as to its accuracy or completeness. As a result, readers are cautioned that this report has been prepared solely for the purposes of these proceedings and may not be suitable for any other purposes. The Monitor does not express an opinion or other form of assurance on the financial information presented in this report.

In addition, the Monitor assumes no responsibility or liability for and disclaims any and all liability for any loss or damage incurred by any party as a result of the use of this report in any manner or as a result of the circulation, publication or reproduction of it. Any use which any party makes of this report or any reliance on any decisions made based on it are the responsibility of that party.

#### III. BACKGROUND OF COMPANIES AND CAUSES OF INSOLVENCY

The Companies are each incorporated in British Columbia, with the exception of Worldspan which is federally incorporated. The Companies carry on business retailing, designing and manufacturing custom "super yachts", with each of the Companies performing a separate function in that business. Worldspan acts as the head organization, with Crescent and Queenship supplying materials and labour (respectively) for the construction of yachts. 27222 owns the lands on which the shipyard is located. Lastly, Composite has been recently incorporated to facilitate a purchase order for a certain number of rail car covers, which are being manufactured at the ship yard. In addition to the above, the Companies offer a variety of services to their past clients and yachts, including servicing, updating, retrofitting, expansion, repowering and reconfiguring existing yachts.0

We are advised that the financial difficulties of the Companies arise from the current yacht under construction (the "Sargeant Yacht") for Mr. Harry Sargeant III ("Sargeant"). The Sargeant Yacht was to be a 142 foot, three level motor yacht, bearing hull number QEO14226C010. Worldspan and Sargeant entered into a construction agreement in respect of the Sargeant Yacht on or around February 29, 2008.

We understand that several disputes arose between the Companies and Sargeant following the commencement of construction. Following these disputes, together with a series of change orders, construction costs began to exceed the initial estimated purchase price, and in or around January, 2010, Sargeant ceased making monthly payments to Worldspan for construction of the Sargeant Yacht. The Companies continued construction to April, 2010, at which point the total arrears had reached approximately \$4.9 million according to management. These arrears led the Companies to severe cash flow difficulties, which resulted in the Companies ceasing construction on the Sargeant Yacht.

We further understand that construction on the Sargeant Yacht has remained stalled since May, 2010. The partially completed Sargeant Yacht is now occupying the bulk of the ship building space at the ship yard. As a result, we are advised by management that the Companies' operations have been largely stalled for over a year, and the Companies have faced successive enforcement proceedings from various creditors due to an inability to generate cash flow.

#### IV. MANAGEMENT ACTIVITIES

Since the commencement of the CCAA Proceedings, the management's activities have included the following:

- Meetings with staff to explain about the CCAA proceedings and provide assurance to staff that the Composite business is carrying on as usual while a restructuring plan is developed;
- Meetings and discussions with suppliers to arrange terms for continued supply of products and supplies required for Composite's business;
- Meetings and discussions with legal counsel regarding the appointment of a Vessel Construction Officer and the various issues surrounding the construction of the Sargeant Yacht; and
- Meetings and discussions with legal counsel and the Monitor regarding various restructuring alternatives.

#### V. MONITOR'S ACTIVITIES

Since its appointment the Monitor's activities have included the following:

- Completing its duties and requirements pursuant to the provisions of the CCAA Order and the provisions of Section 23 of the CCAA. Activities include:
  - Making available certain documents and Orders on the Monitor's website;
  - o Publishing notice of the CCAA proceedings in the local newspaper;
  - o Sending notices to all known creditors owed more than \$1,000; and
  - o Filing all required documents with the Office of the Superintendent of Bankruptcy and preparing a report on the Cash Flow Statement prepared by the Company;
- Meetings and discussions with the management and accountant of the Companies to explain the implications of the CCAA proceeding on the suppliers of the business and to implement procedures to provide weekly reporting of the cash receipts and disbursements;
- Meeting with management to generally discuss the CCAA proceedings and various restructuring options;
- Responding to calls from suppliers regarding the CCAA process;
- Review of actual cash receipts and disbursements since the date of the Initial CCAA Order.

#### VI. MONITOR'S REPORT ON CASH FLOWS

The Monitor has attached as Appendix A to this report a copy of the Cash Flow Projection prepared by the Companies and included in the initial CCAA application materials along with the Monitor's Report on the Cash Flow Projections as required pursuant to section 23(1)(b) of the CCAA.

Since being appointed, the Monitor has reviewed the actual cash inflows and outflows of the Companies for the weeks ended June 11 and June 18, 2011. A comparison of the actual cash inflows and outflows to the projected cash inflows and outflows has been attached as Appendix B to this report. The Monitor's comments on the actual cash flows verses the projected cash flows are as:

- The opening cash position on June 4, 2011 was approximately \$51,000 higher than budgeted due primarily to timing differences, the most significant of which were professional fees that were budgeted to be paid in May but were not actually disbursed until June; and
- Cash inflows from receivable collections were lower than budgeted due to lower production in May as a result of a theft of copper wire that caused a power outage that took a few days to fix; and
- The cash outflows for fixed overheads were higher than budgeted due in part to the timing of the payment of professional fees. Professional fees were budgeted to be paid in May but were not actually disbursed until June. As well, the Companies were required to pay an insurance premium of \$5,000 to keep the insurance in force that was not included in the initial budget.

The Monitor confirms that since the commencement of the CCAA proceedings, the Companies have kept current with its remittances for employee source deductions and have indicated that the Harmonized Sales Tax will be remitted when the amounts become due.

The Monitor has been advised by management that the current contract to manufacture railcar covers ends this week and currently it is not known if and when a new contract will be offered.

The Companies are in the process of amending the cash flow projections to reflect this change. Absent the cash flow being generated from the production of rail car covers or other alternate funding arrangements, the Companies will not have sufficient cash flow to fund the ongoing restructuring costs.

#### VII. RESTRUCTURING OPTIONS

The Monitor is of the view that it is premature to consider restructuring options until arrangements are made to either complete the construction of or sale as-is the Sargeant Yacht.

We understand from our discussions with legal counsel for the Companies that progress has been made towards the appointment of a Vessel Construction Officer ("VCO"). However, the VCO appointment would only proceed if arrangements can be made to finance or fund the remaining construction of Sargeant Yacht. We understand that there is agreement amongst most of the Respondents to the CCAA proceedings for the actual appointment the VCO upon satisfactory arrangements being made to fund the remaining construction costs.

VIII. CONCLUSIONS AND RECOMMENDATION

The Companies are requesting that the stay be extended a further 30 days to allow time to

pursue the financing and structuring of the remaining construction and, assuming

financing or funding can be arranged, appointing the VCO.

The Monitor is of the view that the management of the Companies have been cooperative

and have been and will continue to act in good faith and with due diligence. Based on the

information currently available, the Monitor also believes that the relief being sought by

the Companies is reasonable and that the stakeholders will not be materially prejudiced

by a further extension of the Stay being sought. Accordingly, the Monitor respectfully

recommends that the Court grant the extension.

DATED At the City of Vancouver, British Columbia, this 21st day of June, 2011

Boale Wood and Company Ltd.

Monitor Appointed in the Companies'

Creditors Arrangement Act Proceedings of

Worldspan Marine Inc. Crescent Custom yachts Inc.,

Queenshin Marine Industries Ltd., 27222 Developments Ltd.

and Composite FRP Products Ltd.

Per: John

. McEown, CA, CIRP

10

# **APPENDIX A**

MONITOR'S REPORT ON THE CASH FLOW STATEMENT

Court No.S113550 Vancouver Registry

## IN THE SUPREME COURT OF BRITISH COLUMBIA

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c, C-36, AS AMENDED

#### **AND**

IN THE MATTER OF THE BUSINESS CORPORATIONS ACT, S.B.C. 2002, c. 57

#### **AND**

IN THE MATTER OF WORLDSPAN MARINE INC., CRESCENT CUSTOM YACHTS INC., QUEENSHIP MARINE INDUSTRIES LTD., 27222 DEVELOPMENTS LTD. AND COMPOSITE FRP PRODUCTS LTD.

#### MONITOR'S REPORT ON THE CASH FLOW STATEMENT

The attached statement of projected cash flow of WORLDSPAN MARINE INC., CRESCENT CUSTOM YACHTS INC., QUEENSHIP MARINE INDUSTRIES LTD., 27222 DEVELOPMENTS LTD. AND COMPOSITE FRP PRODUCTS LTD. ("the Companies"), as of the 11<sup>th</sup> day of May, 2011 consisting of projected cash inflows and outflows for the 14 weeks commencing on May 11<sup>th</sup> 2011 and ending on August 27<sup>th</sup> 2011 has been prepared by management of the Companies for the purpose of the above noted *Companies' Creditors Arrangement Act* Proceeding, using probable and hypothetical assumptions set out in Notes 1 to 4 on the statement.

Our review consisted of inquiries, analytical procedures and discussions related to information supplied to us by the insolvent person. Since hypothetical assumptions need not be supported, our procedures with respect to them were limited to evaluating whether they were consistent with the purpose of the projection. We have also reviewed the support provided by the insolvent person for the probable assumptions and the preparation and presentation of the projection.

Based on our review, nothing has come to our attention that causes us to believe that, in all material respects:

- a) The hypothetical assumptions are not consistent with the purpose of the projection;
- b) As at the date of this report, the probable assumptions developed by the insolvent person are not suitably supported and consistent with the plans of the insolvent person or do not provide a reasonable basis for the projection, given the hypothetical assumptions; or
- c) The projection does not reflect the probable and hypothetical assumptions.

Since the projection is based on assumptions regarding future events, actual results will vary from the information presented even if the hypothetical assumptions occur, and the variations may be material. Accordingly, we express no assurance as to whether the projection will be achieved.

The projection has been prepared solely for the purpose of the above noted *Companies' Creditors Act* Proceedings and readers are cautioned that it may not be appropriate for other purposes.

DATED AT the City of Vancouver, British Columbia, this 21st day of June, 2011.

## Boale, Wood & Company Ltd.

Monitor appointed in the Companies' Creditors Arrangement Act proceedings of Worldspan Marine Inc. Crescent Custom yachts Inc., Queenship Marine Industries Ltd., 27222 Developments Ltd. and Composite FRP Products Ltd.

Per: John D. McEown, CA, CIRP

00243

Per Contract Anticopied but not contracted

Worldspan Group of Companies Cash Flow Statement May-11 Week 3 Week 4 Week 1 Week 2 We∈

Week 4

Week 3

-315 -1500 -100 -5000 -3000 -20000 -61979 4482 5973 -18638 41,850 -19,800 -375 -1,600 1491 -6000 -4,289 41,850 45591.1 -250 4482 2895 45591.1 -19,800 -375 -3000 2031 41,850 -700 -13,977 -1587 47622.1 41,850 -15966.7 -26413.7 -24446.9 -37364.9 -34983.9 47622.1 41,850 -1410 -4482 5197.8 715.8 41,850 -19,800 -375 -6000 -1,600 -20000 -34983.9 -1080 650 -19,800 -375 -700 -13,977 -3000 -4482 2865 41,850 -37852 -37364.9 41,850 -1617 2381 -12918 -19,800 -375 -315 -3000 -100 -55479 -4482 5193 -24446.9 41,850 41,850 -6000 -20,000 711 -1,600 -375 -700 -13,977 -38305 -4482 2903.76 1966.76 -250 -130 -3000 41,850 -19,800 -1578.24 41,850 -26413.7 4,289 -20000 4482 -10447 41,850 41,850 -19,800 -375 -1,600 417 -650 -15966.7 -13200 -375 -700 -13,977 -31252 -3420 2073 -1347 31,920 31,920 -3000 -679 -15287.7 -15287.7 -3000 -5130 5961 -6500 -20000 831 -2119.68 47,880 47,880 -19,800 -375 -6000 -1,600 -13168 ĝ -2119.68 -5130 2991.36 47,880 47,880 -19,800 -375 -700 -13,977 -250 -3000 -2138.64 6706.36 -8826.04 -730 -39035 9 4 -8826.04 -5130 2628.6 -2000 -4501.4 -19,800 -375 -6000 -4,289 -1,600 -5,400 1528.6 47,880 -1080 9 54 -10354.6 -650 41850 47.880 -10354.64 47,880 -19,800 -375 -700 -13,977 -3000 -20000 -57852 -5130 5265 -9837 47,880 135 98 -517.64 26,600 42,560 -13,300 -13,300 4560 11620.4 -517.64 29,260 -17,600 -375 -6000 -4,289 -2656 -1,600 -315 -500 -6500 -1563 -12138 11620 -39835 127 -11000 -375 -700 -13.977 15000 28300 -2850 2025.36 -3379.64 <u>4</u> -1080 -73 3000 -30855 -824.64 -650 15,000 CRA withholdings, May weeks 1,2 AR Collections; 1 week in arrears Sale of hulls and superstructure DIP Financing Repayment of Ecofab deposit Cash Increase (Decrease) Sewage Inspection Orion Management/consulting May, week 1, week 2 Net HST Maple Leaf Disposal Martin Biros Chris Grimes-Goard Worksafe BC (WCB) Miscellaneous Professional Fees Total Cash Out Golden Ears Alarm Weekly production Fixed Overheads **CLOSING CASH** Units produced Raider Hansen Opening cash Total Cash In Terasen Gas Jim Hawkins 10 man crew Production Bell Mobility Comp One Cash Out Collected Paid out Telus **MSP** 

# Worldspan Group of Companies Notes to Cash Flow Statement

- 1) Cash Inflows and Outflows are based on historical operating results adjusted for known changes to the operations.
- 2) Cash outflows assume that no payments will be made to secured creditors.
- 3) These projections are made based on assumptions of future events. Accordingly, the actual results will vary from the information presented and the variances may be material.
- 4) The Projections have been prepared solely for the purposes of filing the CCAA petition. Readers are cautioned that the projections may not be appropriate for any other purposes.

# **APPENDIX B**

WEEKLY CASH FLOW VARIANCE ANALYSIS

## Worldspan Group of Companies Cash Flow Statement Variance Analysis

	Budget Week Ending June 11	Budget Week Ending June 18	Total Budget	Actual	Variance
Production Weekly production (canopies)	9	9	18	15	3
Opening Cash Position	\$ (10,355)	\$ (8,826)	\$ (10,355) \$	40,753 \$	51,108
Cash Inflows AR Collections Sale of Hulls and Superstructure DIP Financing	47,880 - -	47,880 - -	95,760 - -	82,460 - -	(13,300) - -
Other	47,880	47,880	- 95,760	- 82,460	(13,300)
Cash Outflows Production Materials Supplies Maple Leaf Disposal Production Labour	19,800 375 - - 20,175	19,800 375 700 13,977 34,852	39,600 750 700 13,977 55,027	31,069 228 904 10,627 42,828	8,531 522 (204) 3,350 12,199
Fixed Overheads Management/consulting Production Manager Designer Office Assistant CRA Remittances	6,000 4,289 2,656 1,600 5,400	- - - -	6,000 4,289 2,656 1,600 5,400	1,040 2,773 1,865 1,802 10,059	4,960 1,516 791 (202) (4,659)
MSP Hydro Insurance Terasen Gas Bell Mobility	- - - - 650	- - - 730	- - 730 650	2,512 5,000 648 566	(2,512) (5,000) 82 84
Telus Internet Sewage Inspection Orion Golden Ears Alarm Worksafe BC (WCB)	- - 1,080 -	250 130 - 73	250 130 1,080 73	130 113 875 - -	120 17 205 73
Miscellaneous Professional Fees	21,675	3,000 - 4,183	3,000 - 25,858	736 19,878 47,997	2,264 (19,878) (22,139)
Harmonized Sale Tax Collected Paid out Arrears	5,130 (2,629) 2,000 4,501	5,130 (2,991)  2,139	10,260 (5,620) 2,000 6,640	- - -	10,260 (5,620) 2,000 6,640
Cash Increase (Decrease)	1,529	6,706	8,235	(8,365)	-
Closing Cash Position	\$ (8,826)	\$ (2,120)	\$ (2,120) \$	32,388 \$	34,508